

## Message Text

UNCLASSIFIED

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ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 028994

R 100904Z APR 74

FM AMEMBASSY OSLO

TO USDOC WASHDC

INFO SECSTATE WASHDC 8067

UNCLAS SECTION 1 OF 2 OSLO 1503

E.O. 11652: N/A

TAGS: BEXP, NO

SUBJECT: NORWEGIAN GROUP TO OTC: PERSONAL CONTACT PROJECT

1. NORWEGIANS INTERESTED IN PERSONAL CONTACTS IN HOUSTON ARE DIVIDED INTO TWO CATEGORIES CORRESPONDING TO LEVEL OF SUPPORT RECOMMENDED (ASSUMING DOC RESOURCES PRECLUDE ALL-OUT SUPPORT TO BOTH CATEGORIES). CATEGORY A - PARTICIPANTS IN CIVIL ENGINEERS TOUR (HAMMER GROUP): REQUEST FIRM APPOINTMENTS BE ARRANGED BY DOC BETWEEN 1500 AND 1800 MAY 6 THROUGH 8 AT DOWNTOWN HOLIDAY INN; GROUP WILL HAVE SUITE AT ITS DISPOSAL THERE FOR INITIAL CONTACTS. CATEGORY B - OTHER CONFIRMED VISITORS TO OTC WHO HAVE INDICATED WISH FOR PERSONAL CONTACTS: RECOMMEND U.S. FIRMS LISTED BE URGED TO CONTACT THEM AT RESPECTIVE HOTELS (WHEN HOTEL UNKNOWN, MERELY ADVISE OF INTEREST).

2. FOLLOWING FORMAT USED FOR ALL LISTINGS: (A) NAME, COMPANY, ADDRESS; (B) DATE OF WTDR, OR DESCRIPTION OF FIRM AND FINANCIAL REFERENCE; (C) HOTEL IN HOUSTON; (D) US FIRMS OF INTEREST (FULL NAMES, ADDRESSES, CONTACTS LISTED IN PARAGRAPH 5); (E) TYPE OF BUSINESS INTEREST (E.G. AGENCY, MANUFACTURING LICENSE, ETC.).

E. CATEGORY A

(A) SERGE PRETO, BERGENS INDUSTRIGRUPPE, BOX 2384, BEGEN; (B) CONSORTIUM OF MAJOR INDUSTRIAL FIRMS IN BERGEN AREA SPECIALIZING IN TURNKEY AND OTHER CONTRACTING, PARTICULARLY STEEL CONSTRUCTION AND ELECTRICAL, BERGENS  
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PRIVATBANK, BERGEN; (C) DOWNTOWN HOLIDAY INN (DHI); JBF

SCIENTIFIC, MALONEY-CRAWFORD TANK, UNIT CRANE AND SHOVEL;  
(E) AGENCY, LICENSE.

(A) BJORN KVERNELAND, KVERNELANDS FABRIKK A/S, 4344  
KVERNELAND; (B) LEADING MANUFACTURER OF AGRICULTURAL  
MACHINER, BERGENS PRIVATBANK, SANDNES; (C) DHI; (D)  
MALONEY-CRAWFORD TANK; (E) AGENCY, LICENSE, JOINT VENTURE.  
(A) KJELL RIIS-JOHANNESSE, MASKIN A/S ZETA, DRAMMENS-  
VEIEN 39, OSLO; (B) SUBSTIDIARY OF SWEDISH ALFA-LAVEL, IM-  
PORTER OF PUMPS, ELECTRIC AND PNEUMATIC REGULATING EQUIPMENT,  
HYDRAULIC EQUIPMENT, ETC., DEN NORSKE CREDITBANK, OSLO;  
(C) DHI; (D) CALCO INSTRUMENTS, HUNTINGTON ALLOY PRODUCTS,  
JBF SCIENTIFIC, FRANK W MURPHY, RILEY-BEARD, SCHUBERT; (E)  
AGENCY, DISTRIBUTORSHIP.

(A) JAN EDIN, SAAB-SCANIA NORDARMATOR, STORTINGSGT.12,  
OSLO; (B) SUBSTIDIARY OF SWEDISH SAAB-SCANIA, IMPORTER OF  
PARENT COMPANY'S AIRCRAFT, AUTOS, TRUCKS, AND DATA PRO-  
CESSING SYSTEMS, DEN NORSKE CREDITBANK, OSLO; (C) DHI;  
(D) BENDIX, CUBIC INDUSTRIAL, HUMPHREY, INTEROCEAN SYSTEMS,  
JBF SCIENTIFIC; (E) AGENCY, DISTRIBUTORSHIP, LICENSE, JOINT  
VENTURE.

(A) JOHAN TROYE, JOHAN TROYE A/S, SUNDGT 60, BERGEN;  
(B) IMPORTER OF PUMPS AND OTHER EQUIPMENT FOR MARITIME  
INDUSTRY, BERGENS KREDITBANK, BERGEN (C) DHI; (D) BENDIX,  
MALONEY-CRAWFORD TANK, SCHUBERT; (E) AGENCY.

(A) ARNFINN HAHEIM, VIKING-ASKIM A/S, BOX 6011, OSLO;  
(B) WTDR 10/72; (C) DHI, (D) CARBOLINE, SELBY-BATTERSBY,  
SCHUBERT; (E) AGENCY, DISTRIBUTORSHIP.

(A) B. HUMEON, WISBECH-REFSUM A/S, TOMTEGATEN 28,  
DRAMMEN; (B) WTDR 10/72; DHI; (D) UNIT CRANE & SHOVEL;  
(E) AGENCY, DISTRIBUTORSHIP, LICENSE.

(A) ANDERS STENERSEN, THOROLF GREGERSEN A/S, BOX 679,  
OSLO; (B) WTDR 10/72; (C) DHI; (D) B & W, BENDIX, CALCO  
INSTRUMENTS, CUBIC INDUSTRIAL, HUMPHREY, INTEROCEAN SYSTEMS,  
JBF SCIENTIFIC, MALONEY-CRAWFORD TANK, MATHERS CONTROLS,  
FRANK W MURPHY, PROPULSION SYSTEMS, RILEY-BEARD, STATE BOAT.

#### 4. CATEGORY B

(A) C.A. CHRISTIANSEN, A/S ELEKTROSALG, GLADENGVEIEN 15,  
OSLO; (B) IMPORTER OF ELECTRICAL EQUIPMENT, BRANCHES IN  
BERGEN AND TRONDHEIM, CHRISTINAIA BANK & KREDITKASSE, OSLO;  
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(C) UNKNOWN; (D) CROUSE-HINDS, GLYNN-PETTIT; (E) AGENCY.  
(A) ROLF SONNERVIG, HARDING TRADING A/S, BOX 18,  
NESTTUN; (B) SALES COMPANY FOR HARDING A/S, MANUFACTURER  
OF MARITIME SAFETY AND RESCUE EQUIPMENT, BERGENS PRIVAT-  
BANK, NESTTUN; (C) DHI; (D) GREENGATE INDUSTRIAL POLYMERS;  
JBF SCIENTIFIC, MATERS CONTROLS, PROPULSION SYSTEMS,  
RIELY-BEARD, STAHLIN BROTHERS; (E) AGENCY, DISTRIBUTORSHIP,  
LICENSE, JOINT ENTURE.

(A) O.A. NORDBY, OLE A. NORDBY A/S, SKOVVEIEN 8, OSLO;

(B) WTDR 5/73; (C) DHI; (D) BENDIX, CUBIC INDUSTRIAL, HUMPHREY, INTEROCEAN SYSTEMS, FRANK W MURPHY; (E) AGENCY, DISTRIBUTORSHIP.

(A) KAARE KRISTING, A/S SEAWAY AGENCIES, BOX 155, BEFGEN; (B) NEWLY-FORMED AGENCY FIRM FOR OILFIELD EQUIPMENT, BERGENS KREDITBANK, BERGEN; (C) UNKNOWN; (D) B&W, BENDIX, JBF SCIENTIFIC; (E) AGENCY, DISTRIBUTORSHIP.

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ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

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R 100904Z APR 74

FM AMEMBASSY OSLO

TO USDOC WASHDC

INFO SECSTATE WASHDC 8068

UNCLAS FINAL SECTION OF 2 OSLO 1503

E.O. 11652: N/A

TAGS: BEXP, NO

SUBJECT: NORWEGIAN GROUP OF OTC: PERSONAL CONTACT PROJECT

(A) H. SETSAAS, SETSAAS A/S, BOX 701, TRONDHEIM; (B) LARGE IMPORTER OF PIPE, PUMPS, HEATING EQUIPMENT, AND EQUIPMENT FOR MARITIME AND OIL INDUSTRIES, BRANCHES OSLO, BERGEN, FORRETHNINGSBANKEN, TRONDHEIM; (C) SHERATON-LINCOL; (D) ARTEC, HUNTINGTON ALLOY PRODUCTS, JBF SCIENTIFIC; (E) AGENCY, JOINT VENTURE.

(A) R.A. WALLEND AHL, WALLEND AHL A/S, PRINSENSGATE 2, OSLO; (B) AGENCY SPECIALIZING IN OILFIELD EQUIPMENT, BERGENS KREDITBANK, OSLO; (C) UNKNOWN; (D) ARTEC, B & W, BENDIX, CALCO INSTRUMENTS, CARBOLINE, CUBIC INDUSTRIAL, EMERY AIR FREIGHT, FRANK W MURPHY, STATE BOAT; (E) AGENCY.

5. FOLLOWING IS FULL INFORMATION ON US COMPANIES:

ARTEC, INC., WILDE LAKE VILLAGE GREEN, SUITE 255,

COLUMBIA, MD. 21044; RICHARD VOELKER, V.P.

B & W INC., 19706 SOUTH NORMANDIE AVE., TORRANCE,

CALIF. 90502; J.P. WALATA, GEN'L SALES MGR.

BENDIX CORP., ELECTRODYNAMICS DIV., 11600 SHERMAN  
WAY, N. HOLLYWOOD, CALIF. 91605; S. HALTER, MARKETING  
MGR., PETROCHEMICAL SYSTEMS.  
CALCO INSTRUMENTS INC., 3220 SOUTH HIGH, BOX 94208,  
OKLAHOMA CITY, OKLA. 73109; FRANK DICKEY, GEN'L SALES MGR.  
CARBOLINE CO., 350 HANLEY INDUSTRIAL COURT, ST. LOUIS,  
MO. 63144; STEVEN LOPATA, INT'L DIV.  
COURSE-HINDS CO., CONSTRUCTION MATERIALS DIV., BOX 131,  
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SYRACUSE, NY 13201; J.S. MARRINGA, V.P.  
CUBIC INDUSTRIAL CORP., 4285 PONDEROSA AVE., BOX 80707,  
SAN DIEGO, CALIF. 92138; R.L. DE KOZAN, MARKETING MGR.  
EMERGY AIR FREIGHT CORP., S.W. REGIONAL OFFICE, 6787 OAK-  
BROOK BLVD., DALLAS, TEX. 73235; JOHN MCCADDEN, REGIONAL  
SALES MGR.  
GLYNN-PETTIT CO., BOX 5172, 7639 HARRISBURG ST., HOUSTON,  
TEX. 77012; GENE PETTIT, PRES.  
GREENGATE INDUSTRIAL POLYMERS LTD., 100 HUNT RD., ORANGE  
BURG, BY 10962; J. GONYEA, INT'L HOSE OPERATIONS.  
HUMPHREY INC., 9212 BALBOA AVE., SAN DIEGO, CALIF.  
92123; P.E. HUMPHREY, PRES.  
HUNTINGTON ALLOY PRODUCTS DIV., INT'L NICKEL CO.  
INC., HUNTINGTON, W. VA. 25720; S. LAMB, MARKET COORDINATOR.  
INTEROCEAN SYSTEMS INC., 3510 KURTZ ST., SAN DIEGO,  
CALIF. 92110; JAMES LASCH, V.P. MARKETING.  
JBF SCIENTIFIC CORP., 2 RAY AVE., BURLINGTON, MASS.  
01803; EDWARD JOHANSON, V.P.  
AMLONEY-CRAWFORD TANK CORP., BOX 659, TULSA, OKLA.  
74101; MAX ALBERTSON, INT'L SALES MGR.  
MATERS CONTROLS INC., 902 NORTHWEST BALLARD WAY, SEATTLE,  
WASH. 98107; WANER GILBERT, SALES MGR.  
FRANK W. MURPHY MANUFACTURER INC., 3131 S. SHERIDAN,  
BOX 45248, TULSA, OKLA. 74145; JACK ROGERS.  
PROPULSION SYSTEMS, INC., 14 VANDERVENTER AVE., PORT  
WASHINGTON, NY 11050; GEORGE WINSTON.  
RILEY-BEARD, INC., BOX 1115, SHREVEPORT, LA. 71130;  
ROBERT RADEMACHER, MARKETING SERVICES MGR.  
SELBY, BATTERSBY & CO., 5220 WHITBY AVE., PHILADELPHIA,  
PA. 19143; DEAN CHAMPLIN, MGR. ARINE DEPT.  
SCHUBERT CO. INC., 7301 ARDOMORE, BOX 14568, HOUSTON,  
TEX. 77021; J. J. HERALD.  
STAHLIN BROTHERS INC., BELDING, MICH. 48809; JOHN H.  
STAHLIN, PRES.  
STATE BOAT VORP., 3701 KIBY DRIVE, HOUSTON, TEX.  
UNIT CRANE & SHOVEL CORP., 1915 SOUTH MOORLAND ROAD,  
NEW BERLIN, WIS. 53151; VERNON BARNES, V.O. SALES AND  
SERVICES.

6. ACTION REQUESTED: PLEASE CONFIRM APPOINTMENTS MADE.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 APR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740082-0339  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:**  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 06 MAY 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <06 MAY 2002 by bryansd0>; APPROVED <19 DEC 2002 by shawdg>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** NORWEGIAN GROUP TO OTC: PERSONAL CONTACT PROJECT  
**TAGS:** BEXP, NO  
**To:** n/a  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005